



### Course Outline (1 Day)

- Course Introduction
- Introduction to Attitudes & Beliefs
- Spranger's 6 Attitudes
- Reading the PIAV graph
- Merging Attitudes
- Interacting Attitudes
- De-briefing & Coaching Practice

### Certification Process

- Complete Training
- Online Mock Exam
- Online Final Exam
- Coaching & Debriefing Assessment

## CERTIFIED PROFESSIONAL VALUES ANALYST

As a certified Values analyst, you will become an expert in understanding drivers and motivators of people in the organization. This certification identifies each of six established attitudes and determines an individual's dominant motivator be it knowledge, return on investment, altruism, power, traditions or aesthetics. Used by coaches to keep employees engaged and satisfied, deciding if a position is suited to an individual and creating an effective work environment.

This certification is through Target Training International USA and Turning Point India

#### This workshop will help you learn

- ▣ Why The WHY of your automatic reactions.
- ▣ Career choices that are more in line with your underlying passions.
- ▣ Understanding the causes of conflict in your life.
- ▣ Developing an increased appreciation for each of the six attitudes.
- ▣ Gain the flexibility of being able to see life from different viewpoints.
- ▣ Increase your satisfaction and fulfillment in life.

#### How You Will Benefit:

- ▣ Identify the right candidate for the job.
- ▣ Increase productivity and performance.
- ▣ Reduce conflict / stress / attrition.
- ▣ Increase teamwork and communication.

#### Who Should Attend

- ▣ HR professionals
- ▣ Training Heads
- ▣ Training Professionals
- ▣ Academicians
- ▣ Coaches
- ▣ Mentors
- ▣ Line Managers

